

Background

If your hardware startup is looking for manufacturers, talk to the Greentown Manufacturing Initiative. The Initiative's team will help match you with the right people to make your product. You'll gain access to information and the educational tools necessary to find the right manufacturing processes for your needs. You'll gain industry best practices and personalized attention for you and your product.

PROGRAM

The Greentown Manufacturing Initiative will help you solve your manufacturing problems through various program offerings. The Initiative offers Startups access to a network of 130+ manufacturers, connections with subject matter experts, invitations to Greentown's networking events, access to like-minded entrepreneurs, and much more.

Here's how the Initiative works:

- **Take our Survey:** Provided to you by Greentown Manufacturing Initiative staff, this is the first official step of getting involved in the program and it take about 10 minutes.
- **Office Hours:** Once you have completed the survey, you will be invited to Office Hours with Initiative staff and experts in the field. Office Hours give startups the personal help they need; from manufacturing advice to business planning consultation.
- Lunch & Learns with Subject Matter Experts: Greentown has an extensive network of manufacturers and experienced entrepreneurs who have "been there and done that" and love to share their experience. L&Ls are public events where you can learn about different manufacturing processes and talk with experts.
- **Factory Tours:** Interested in touring a local manufacturing facility? The Manufacturing Initiative schedules educational tours with local manufacturers so startups can get a better understanding of how their products are made.
- **Engineer in Residence program:** Greentown Learn has partnered with the City of Somerville and the Northeast Advanced Manufacturing Consortium to create our Engineer in Residence (EIR) program. This program offers personal one-on-one assistance with business planning, engineering, manufacturing, and offers an opportunity for grant funding.

Learn More:

- 1. Visit: http://greentownlearn.org/manufacturing/
- 2. Email: Matt Sweitzer, Manufacturing Fellow at <u>Msweitzer@greentownlabs.org</u>.
- 3. Take Survey, Stay involved with Greentown, Take a tour of the facility, and Let us help your startup!
- 4. Attend a Program Event, meet with experts let us help you take your great prototype to a great product!